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**Exam : 700-601**

**Title : UCS Invicta for Account Managers**

**Version : DEMO**

1.Which option describes the ability that "Hyper Scale" provides to Cisco UCS Invicta?

- A. Scale out either independently or together
- B. Scale up only
- C. Scale out only
- D. Scale up and out but only at the same time

**Answer:** A

2.Which option is not a key target audience for the Cisco UCS Invicta solution?

- A. IT managers/CIOs
- B. Application owners
- C. Business decision makers
- D. Archival library managers

**Answer:** D

3.Which two statements about the (lash array, based on the Parity Research of TCO. are true? (Choose two.)

- A. HDD used 2 times the power of flash array.
- B. HDD used 5 times the power of flash array.
- C. HDD used 10 times the power of flash array.
- D. HDD used 50 times the power of flash array.
- E. HDD took 8 times the physical space of flash array.
- F. HDD took 15 times the physical space of Hash array
- G. HDD took 2 times the physical space of flash array.

**Answer:** C,E

4.Which two options are the two main products in the Invicta portfolio? (Choose two.)

- A. Stand-alone appliance
- B. Stand-alone array
- C. Scaling appliance
- D. Scaling array
- E. Latency appliance
- F. Latency array

**Answer:** A,C

5.Which four customer characteristics indicate a good match for Cisco UCS Invicta? (Choose four.)

- A. Space and power constraints due to scaling out
- B. Those focused on large disk backup service
- C. New or existing Cisco UCS customers
- D. Application scaling issues
- E. Those with large data archives infrequently accessed
- F. Those with application performance issues

**Answer:** A,C,D,F