

# ***KillTest***

높은 품질, 더 나은 서비스



## 연습 문제

<https://www.killtest.kr>

1년간 무료 업데이트 제공

**Exam : 650-752**

**Title : Advanced IP NGN  
Architecture Sales**

**Version : DEMO**

1.Which two documents comprise a customer transfer of information? (Choose two.)

- A. technical high-level overview
- B. technical low-level overview
- C. optimization tests
- D. implementation and testing plan

**Answer:** A,D

2.What are the three primary developments that influence modern networks.? (Choose three.)

- A. social networks
- B. location-based services
- C. working from the office
- D. instant messaging
- E. wireline connectivity
- F. use of narrowband access networks

**Answer:** C,D,E

3.Which three services will be available in the Connected Life at Move service after the deployment of LTE access technology? (Choose three.)

- A. location-based service
- B. audio/video streaming
- C. VPN
- D. QoS
- E. gaming
- F. remote control of home appliances

**Answer:** B,E,F

4.DRAG DROP

Match the terms on the left to the explanations on the right.

|                                                                                           |                                                                                                                                     |
|-------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|
|  CapEx | 1. Expenditures creating future benefits.                                                                                           |
|  OpEx  | 2. All hardware and software, and their installation, integration, migration, warranties, licenses, purchasing research, and risks. |
|  TCO   | 3. Ongoing cost for running a product, business or system.                                                                          |
|  ROI   | 4. Ratio of money gained or lost on an investment relative to the amount of money invested.                                         |

**Answer:**

|          |                                                                                                                                     |
|----------|-------------------------------------------------------------------------------------------------------------------------------------|
| 1. CapEx | 1. Expenditures creating future benefits.                                                                                           |
| 3. OpEx  | 2. All hardware and software, and their installation, integration, migration, warranties, licenses, purchasing research, and risks. |
| 2. TCO   | 3. Ongoing cost for running a product, business or system.                                                                          |
| 4. ROI   | 4. Ratio of money gained or lost on an investment relative to the amount of money invested.                                         |

5.What is the main portal where Cisco Partners can access the tools and resources they need for their sales and support efforts?

- A. Cisco Partner Talent Network
- B. Cisco Partner Education Connection
- C. Cisco Partner Central
- D. Cisco Interoperability Portal

**Answer: C**